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EDUCATION

Scarsdale High School, Scarsdale, NY June, 2010

Miami University, Oxford, OH May, 2014
B.S. in Business Major: Finance Minor: Entrepreneurship GPA: 3.3/4.0
Miami University China Business Program Study Abroad Program; Hong Kong March-May, 2013
Hong Kong University Science and Technology

CAREER-RELATED EXPERIENCE

Christie's International Real Estate, Summer Analyst July-September 2013

- Explored and presented international strategies for the company to execute in China and India to directors
- Created presentation for new business avenues for company to evaluate while expanding to directors
- Kept in touch with 100+ affiliates throughout the world to obtain new listing information
- Created in-depth analytical reports using Google analytics to analyze user base and trends
- Helped maintain the ledger, accounts payables, receivables, and creation of invoices via JD

Kelpur, President (www.Kelpur.com) January 2012-Present

- Created a Startup Company that aims to help high school students with their college search by creating a proprietary algorithm that makes the search process easy and effective
- Developed a comprehensive business plan, involving extensive research to develop the marketing, finance, information systems and operations management elements of the new business
- Received \$5,000 in seed funding to support startup costs for business operations and legal startup fees
- Leading a team of two members to develop and implement the Kelpur website for a 2013 summer release date

Saketm's World of Autographs, Sole Proprietor January 2007-Present

- Buy and sell sports memorabilia through various mediums such as forums, internet, EBay and trade shows
- Study player statistics to determine value of individual player's memorabilia and invest accordingly; reinvest profits into business growth
- Serve as liaison to international customers by purchasing on their behalf; manage clientele list upwards of 1,000 people
- Provide customers with financing options which include layaway payments with interest charged, resulting in profits exceeding \$70,000.
- Present potential clients with detailed presentations on the industry to gain trust and expand customer base
- Expanding company to game used merchandise by creating strategic partnerships with teams and players
- Obtained Michael Vick game used merchandise for \$15,000 and sold to Sports Company for 35% net profit

Christie's Auction House, Anti-Money Laundering/Legal Intern, New York, NY June-August 2011; June-August 2012

- Created and delivered weekly presentations to the Vice President and Director about potential client risk
- Conducted due diligence, Anti-Money Laundering research and compliance checks on clients via World-Check and Lexus-Nexus
- Contacted clients directly to receive various information needed for proper risk assessment
- Proficient in Siebel systems and Christies proprietary platforms used to vet client information in order to mitigate risk
- Proficient in Anti-Money Laundering laws and regulations and trained the new intern upon my departure
- Requested back by my team to continue internship for summer 2012

Trip of a Lifetime, Co-Founder/Vice President (http://www.projecttoal.org/home) January 2008- Present

- Raised over \$150,000 since charity's inception through various social events
- Registered the charity as a 501(c)(3) tax deductible entity
- Created and implemented donation forecast goals and budget goals
- Assisted in creating successful partnerships with American Express, Pop Chips and other startups
- Created prospective donor list, directly reached out to them, and secured donations from athletes including David Stern and Roger Goodell
- Continue to serve as an integral part of the team by maintaining existing partner/donor relationships and expanding network base to form additional strategic partnerships and receive funding for business growth

ACTIVITIES & ORGANIZATIONS

Equity/Securities Portfolio Manager via TD Ameritrade September 2007-Present

- Manage margin portfolio of \$15,000 from memorabilia profits; selected US and foreign equity and commodities to invest in
- Use Thinkorswim, technical analysis, excel modeling, TD Ameritrade and various research reports to evaluate potential investments
- Analyze 10Q-K along with balance sheet, income statement, and cash flow statement to evaluate current positions and future growth
- Earned consistent average annual returns exceeding 10% over 4 years by investing in equity, ETF's and options
- Successfully networked and had a one-on-one meeting with Daniel Och of Och-Ziff Capital Management to gain industry insight

China Business Program, Miami University September 2010-Present

- Four year program including instruction on Chinese language and business culture
- Program includes studying abroad in China and certification as a China business expert upon completion

ADDITIONAL SKILLS

- Conversational in Gujarati and Hindi, Bloomberg Certified, Proficient in Microsoft Office, Leasehold, Siebel Systems, World-Check, LexisNexis, Thinkorswim

INTERESTS

- Real estate, stocks, sports memorabilia and cards, tennis, traveling, entrepreneurship, Wall Street Journal, Dealbreaker